

Grant Research and Proposal Development Assistance

Overview

GBB has been on the front lines as a solid waste management consulting firm since 1980, planning and implementing integrated strategic solid waste management plans and programs designed to provide cost-effective services, protect the environment, and sustain natural resources.

Recognizing the imperative for public and private sector organizations to capitalize on historical investments and competitive grant opportunities in environmental projects, GBB is constantly monitoring current and future notice of funding opportunities (NOFOs) to identify potential Federal, State and private funding sources (including loans and tax credits) available for clients' projects, with a particular focus on the numerous relevant funding opportunities available through the Inflation Reduction Act (IRA).

With an extensive solid waste management background, an in-depth understanding of the grant writing and management process, and experience developing innovative grant proposals, GBB is highly and uniquely qualified to help guide the research, development, and preparation of successful proposals submissions in response to grant opportunities.

KEY EXPERT:

Eugenia Manwelyan
Senior Project Manager
(703) 663-2420
emanwelyan@gbbinc.com

Typical Methodology

Led by grant proposal development, IRA, and project funding expert Eugenia Manwelyan (GBB Senior Project Manager), GBB Project Teams identify and summarize relevant funding opportunities to empower clients with the resources and strategies available to fund programs and make a significant impact on the environment, with focus on:

- **The Inflation Reduction Act:**
An overview of the act's objectives, its impact on the economy, and how it addresses the critical issue of waste management with new grant opportunities coming out regularly.
- **Innovative Strategies for Waste Reduction:**
Discover eligible and innovative programs outlined in the IRA that can revolutionize the way we handle waste, reduce costs, and improve sustainability.
- **Funding Mechanisms Available:**
From tax credits, grants, and loans to direct payment incentives, learn about the funding mechanisms available to actively participate and implement the provisions of the IRA.
- **Example Eligible Projects:**
Explore relevant examples of how the IRA's programs can apply and transform waste management practices, highlighting the positive outcomes and environmental benefits.

For each grant proposal, GBB works with the client to write the grant narrative, budget, budget narrative, and additional sections as needed. GBB submits all documents for review and approval, following which GBB submits the final documents to the funding authority or, if the client is required to submit the documentation, GBB coordinates with the appropriate representative to ensure timely delivery.

Typical Deliverables

Grant Research and Strategy		Grant Proposal Writing
<ul style="list-style-type: none"> • Summary presentation • List of grant opportunities • Grant outline(s) • Grant timeline(s) • Documents checklist 	<ul style="list-style-type: none"> • Determination of grants to pursue • List of potential grant partners • Meeting/discussion facilitation • Memorandum of Understanding / Letter of Support drafts for partners 	<ul style="list-style-type: none"> • Grant proposal draft • Budget draft • Additional written content • Final documents after review

Past Performance

GBB recently assisted multiple clients in successfully navigating the grant research and application process, including:



Thought Leadership

GBB Consultants and Officers author and present often on this topic. Recent articles and presentations include:

- [*Federal Funding for Zero Waste Infrastructure*](#), (May 2024) Eugenia Manwelyan; presented at the Federation of New York Solid Waste Conference
- [*How to Secure Federal Funding for Sustainable Materials Management*](#), (May 2024) Eugenia Manwelyan; presented at WasteExpo
- [*Ending Food Waste to Landfill with the Inflation Reduction Act*](#), (April 2024) Eugenia Manwelyan; presented at the New York State Organics Summit
- [*Federal Funding for Zero Waste Infrastructure*](#), (April 2024) Eugenia Manwelyan; presented at the American Sustainable Business Network Live Webinar
- [*Federal Funding to Achieve Climate Goals through Sustainable Waste Management \(1-hour video\)*](#), (March 2024) Eugenia Manwelyan; presented at the CDP Webinar
- [*Climate Crisis University: Federal Funds for Transitioning Campuses toward Zero Waste Zero Emissions \(1-hour video\)*](#), (February 2024) Jennifer Porter; presented at the College and University Recycling Coalition Webinar
- [*From Landfills to Clean Energy: How the Inflation Reduction Act Empowers Food Waste Diversion Projects*](#), (September 2023) Eugenia Manwelyan; published in Waste Today magazine
- [*Ending Food Waste to Landfill with the Inflation Reduction Act \(35-minute video\)*](#), (June 2023) Eugenia Manwelyan; presented at the GBB Access! Webinar
- [*Ending Food Waste to Landfill with the Inflation Reduction Act*](#), (May 2023) Eugenia Manwelyan; presented at the Federation of New York Solid Waste Conference
- [*Ending Food Waste to Landfill with the Inflation Reduction Act*](#), (May 2023) Eugenia Manwelyan; presented at WasteExpo
- [*Bipartisan Infrastructure Law EPA Recycling Grants – Winning Proposals for Your Community \(15-minute video\)*](#), (December 2022) Jennifer Porter; presented at the GBB Access! Webinar

