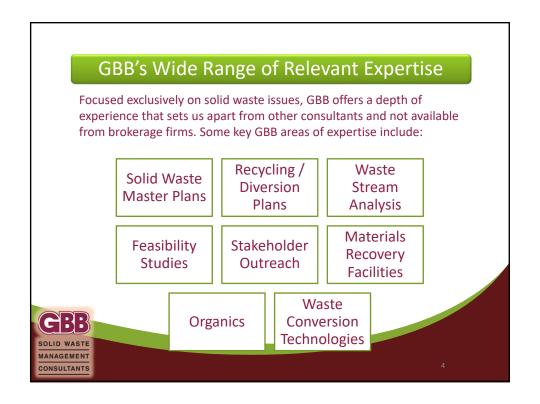


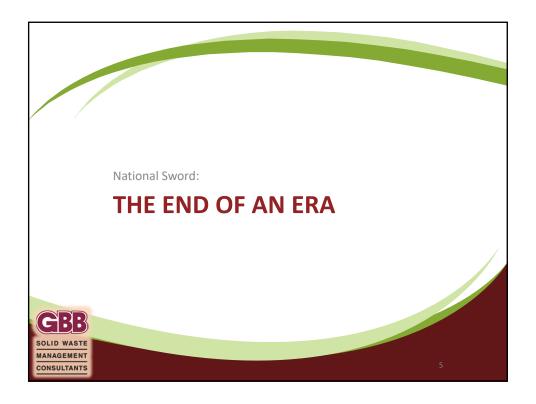
## **Gershman, Brickner & Bratton, Inc.**Solid Waste Management Consulting

- 38+ years national consultant
- Focused exclusively on solid waste issues
- Works in partnership with clients to develop innovative, cost-effective approaches that achieve measurable results
- Thinks outside of the box
- Tells it like it is independent objective advisor
- Significant consulting resources
- Client success stories









## National Sword: The End of an Era

- Political and economic reforms opened China to the world in 1978
- Developed countries began, increasingly, to import goods manufactured in China
- A trade mismatch meant ocean freighters returned to China mostly empty
- China needed manufacturing materials: developed countries' waste + empty ocean freighters = perfect match



See endnotes 1,2,3

## National Sword: The End of an Era

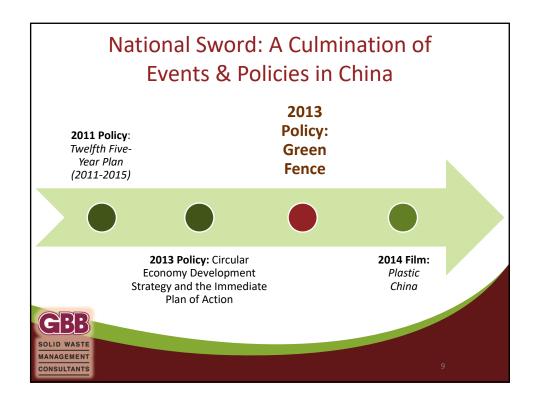
- By 2016, China was importing 45 million tons of materials from across the globe (HALF of global exports)
- Materials worth \$18 billion
- U.S. exports alone accounted for 16 million tons of materials valued at \$5.6 billion (about one-third of China's waste imports)
- Around one-third of U.S. recycling commodities were exported; about half (13%) ended up in China

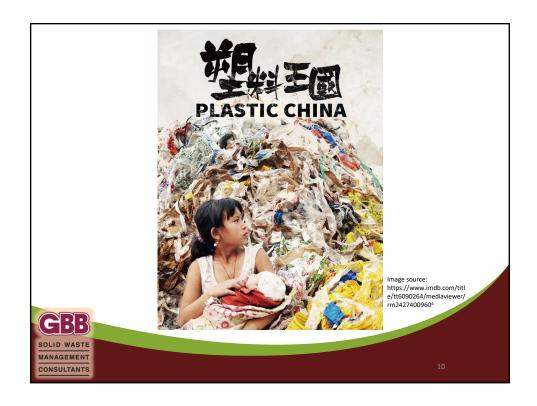


See endnotes 1,2,3

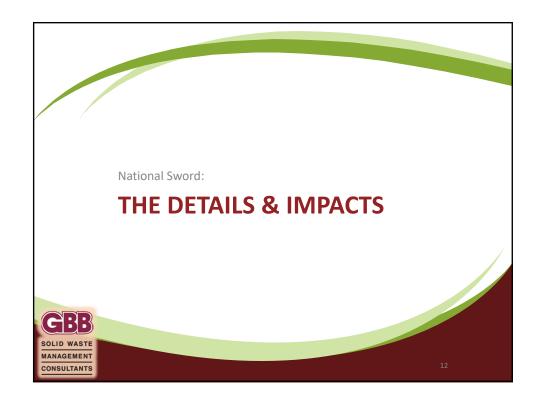
7

### National Sword: A Culmination of **Events & Policies in China** 2005 Policy: 2001 Film: Law on 2008 Policy: Exporting Pollution Circular Harm: The Prevention Economy High-Tech and Control of Promotion Trashing of Asia Solid Waste Law 2003 2006 Policy: Eleventh Five-Policy: Cleaner Year Plan Production (2006-2010) Promotion Law SOLID WASTE MANAGEMENT CONSULTANTS









## National Sword: The Details

- China filed with World Trade Organization (WTO) in July 2017 announcing 0.3% contamination limits on imported materials
- Second filing in November 2017, relaxing most limits to 0.5% contamination
- Filings affect 24 different materials categories
- Notably, China will effectively no longer accept non-industrial (post-consumer) mixed plastic and paper waste



See endnote 5

1

## National Sword: What it IS

- A strategic policy to help China address its environmental and human health issues
- A move to incentivize a domestic recycling economy in China (citizen recycling, collection and sorting infrastructure)
- Part of a larger, long-term strategy to achieve environmental and social sustainability as well as economic development



## National Sword: What it IS NOT

- NOT a ban on all waste and recycling imports into China
- NOT only affecting the United States
- NOT the end of U.S.-China materials and consumer goods trade
- NOT going away, but...
- NOT the end of all recycling!



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## National Sword: The Global Impacts

• Global glut of recyclable commodities

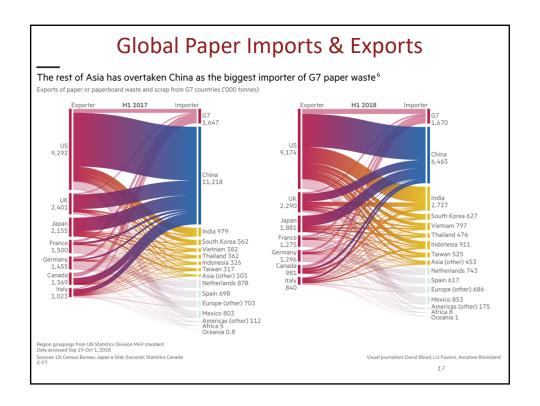


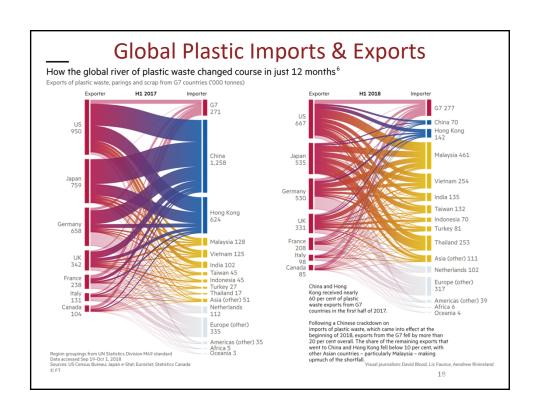
• Depressed commodities prices



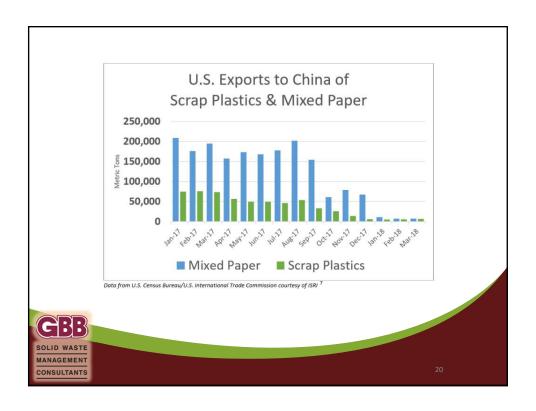
- Expansion of processing markets in other less-developed countries
  - E.g., India, Indonesia, Malaysia, South Korea, Taiwan, Thailand, Vietnam

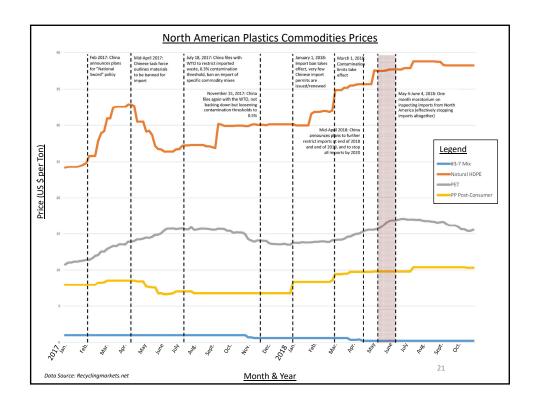


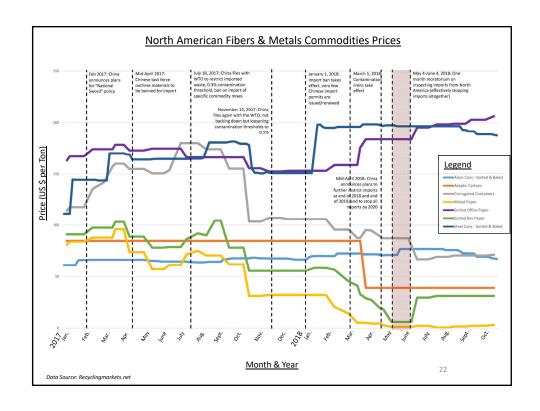




# National Sword: The Local Impacts • Lack of markets to sell most common municipal recyclables: mixed paper & plastics • "Upside-down" economics • Lower revenues for public entities and their private sector partners







## **Material Streams & Values**

- Blended commodity value reported to be down nearly 50% since last year
- In 2017, approximately 65% of material streams offered a reasonable processing return
- Today in 2018, approximately 65% of material streams are now a cost liability
- Many communities struggle with materials streams that are up to 25% contaminated



Adapted from original research first published by the National League of Cities<sup>8</sup>

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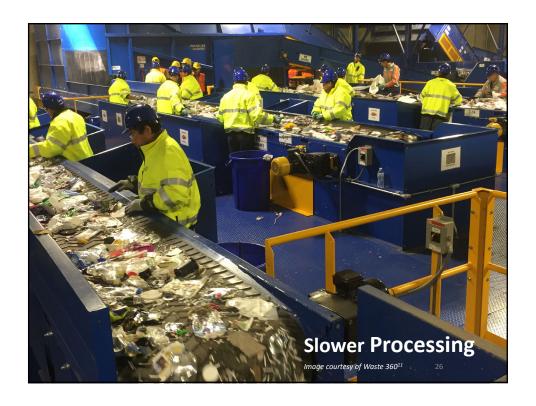
## **Subsequent & Future Policies**

- Blue Sky 2018
  - Enforcement of import restrictions
  - Runs March through December 2018
- Earlier this year, China announced intent to ban all waste imports by 2020
  - 16 material types banned by end of 2018
  - 16 additional materials types banned by end of 2019



See endnote 9,10



















## Recommendations

- Examine your current system
  - Rates, revenues, waste and recycling streams
- Collaborate with your contractors
- Ensure program fees and rates reflect real, current costs
- Evaluate local policies, incentives
- Explore new markets
  - Local, unconventional, the circular economy



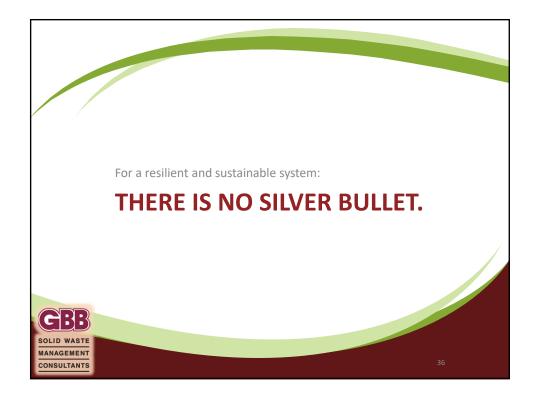
Adapted from original research first

## Recommendations

- Evaluate your materials streams
- Explore current and potential assets and infrastructure
- · Weigh any significant changes carefully
- Education is paramount
- Use existing toolkits and networks
- Work with your partners



published by the National League of Citie



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